

PROFESSIONAL PROFILE

Reid Mackay

MANAGING DIRECTOR, EASTGATE | EGW

Capital Markets | Transactions



Global M: + 65 9730 9601 (SIN) | T: + 65 6320 8588 | E: rmackay@egwam.com

PROFESSIONAL CAREER SUMMARY

Prior to joining Eastgate | EGW, Reid enjoyed more than 18 years with (CBRE) the world's largest commercial real estate advisory group.

During his career, Reid has built up a diverse and compelling range of contacts and an unmatched investment track record across the Japanese property market covering all asset classes. His track record is recognized globally having covered many International investor projects in Asia, both on acquisitions and strategic disposals.

Reid has led and executed from initial sourcing to closing approx. \$USD 12 Billion in transactions and he has lived and worked extensively in the three key Asian markets including Japan, Hong Kong and Singapore.

With a depth of Japan experience on both buy side and sell side deals, Reid will focus with EGW on various sectors specializing in Hotels, Retail and Prime office assets and support business development for the Japan and Offshore platform.

Since 2008, given Asia's importance now across the world and in changing debt and equity markets, Reid's focus is always on sourcing, delivering service excellence and seeking out the best for the client.

Reid's track record is underpinned by long term relationships and a depth of knowledge of core Global Capital providers, in addition his marketing & closing experience are the key strengths he brings to Eastgate | EGW.

CLIENTS REPRESENTED

- AIG/INVESCO
- Aberdeen
- Blackstone
- CapitaLand
- CITIGROUP
- CommerzReal
- Credit Suisse (CSAM)
- Daiwa Securities
- Deutsche Bank
- DEKA Immobilien
- GIC
- Goldman Sachs GSAM
- HSBC
- Japan Airlines
- Morgan Stanley
- Matsushita Investment
- Prudential Real Estate Investors
- Resolution and Collection Corporation (RCC)
- Shimizu Corporation
- SMBC
- Sumitomo Realty
- UFJ Capital Markets